LOG OF MEETING U.S. CONSUMER PRODUCT SAFETY COMMISSION OFFICE OF COMMISSIONER NANCY A. NORD

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SUBJECT: ATVs

DATE OF MEETING:

August 18, 2005

PLACE:

Room 714 CPSC Headquarters

LOG ENTRY SOURCE: Quin Dodd

DATE OF ENTRY: August 29, 2005

COMMISSION ATTENDEES:

Commissioner Nancy A. Nord

Roy Deppa

Quin Dodd

Hope Johnson

Elizabeth Leland

Nicholas Marchica

Suad Nakamura

Caroleene Paul

Patty Politzer

Rob Raffety

Nancy Sachs

Soumaya Tohamy

Howard Tarnoff

Pamela Weller

Scott Wolfson

NON-COMMISSION ATTENDEES:

Tim Buche, President, Specialty Vehicle Institute of America
Kathy Van Kleeck, Specialty Vehicle Institute of America
Thomas Yager, Vice President, Safety Programs, ATV Safety Institute
David Murray, Willkie Farr & Gallagher, LLP (representing Yamaha)
Randy Rasmussen, Natural Trails and Waters Coalition
Scott Kovarovics, Natural Trails and Waters Coalition
Sean Oberle, Product Safety Letter
Rachael Weintraub, Consumer Federation of America



SUMMARY OF MEETING:

Mssrs. Buche and Yager and Ms. Van Kleeck gave an overview of the ATV market in the United States, including a description of the growing share of the market by "new entrant" manufacturers from Asia. They then described generally the marketing and retail practices of ATV manufacturers and dealers, including a detailed discussion of the SVIA's ATV safety training and awareness efforts. They indicated that the safety training "penetration rate" for first-time ATV buyers was approximately 27 to 30 percent, and that the average time from purchase to the receipt of training is between one and two months. They also described their public awareness and safety efforts, but opined that additional general media efforts may be less effective than other means of increasing ATV safety awareness and practices. Mssrs. Bushe and Yager indicated that the SVIA ATV voluntary standard review process is about to get underway, and that it might also include "soft standard" issues surrounding sales, training, and other factors not directly related to the manufacturing of the vehicles, as well as a discussion of whether to include "2-up" vehicles in the standard. Finally, Ms. Van Kleeck gave an overview of SVIA's state efforts to enact model legislation mandating various safe ATV practices.